

DATE SUBMITTED 1/28/09
 SUBMITTED BY Jackie Loper
 DATE ACTION REQUIRED 2/4/09

COUNCIL ACTION ()
 PUBLIC HEARING REQUIRED ()
 RESOLUTION ()
 ORDINANCE 1ST READING ()
 ORDINANCE 2ND READING ()
 CITY CLERK'S INITIALS ()

IMPERIAL CITY COUNCIL AGENDA ITEM

SUBJECT: Discussion/Action to Accept Lowest Responsive Bid for GEM Vehicle and Authorize Purchase

DEPARTMENT INVOLVED: Public Works

BACKGROUND/SUMMARY:

The City applied for CMAQ funding for a GEM (electric) vehicle through the IVAG process and received approval. The required documentation was subsequently submitted to Caltrans Local Assistance and Expenditure Authorization was received. Informal written quotes were requested for the GEM vehicle and three quotes were received. Staff has reviewed the bids and provided a bid award recommendation for Council to consider. Upon completing the purchase, an invoice will be prepared and submitted to Caltrans for reimbursement.

FISCAL IMPACT:

F.O. INITIALS _____

The City is required to provide an 11.47% match of local funds in order to obtain the 88.53% federal funding. The local match may be drawn from street funds or from various departments as City Manager and Council may choose.

STAFF RECOMMENDATION: Staff recommends that Council approve the award recommendation in the staff report and authorize staff to purchase the GEM vehicle.

MANAGER'S RECOMMENDATION:

MANAGER'S INITIALS _____

MOTION:

SECONDED:

AYES:

NAYES:

ABSENT:

APPROVED ()

DISAPPROVED ()

REJECTED ()

DEFERRED ()

REFERRED TO:

January 28, 2009

MEMO

TO: JACKIE LOPER, COMMUNITY DEVELOPMENT/PUBLIC UTILITIES DIRECTOR

FROM: JOEL HAMBY, PUBLIC WORKS INFRASTRUCTURE CONSULTANT

RE: BIDS FOR CMAQ GEM VEHICLE PURCHASE

Application was made for Congestion Mitigation and Air Quality funding from FHWA/ Caltrans via IVAG for the purchase of a two hybrid vehicles and a GEM vehicle. The City received approval in the amount of \$75,000 (\$9000 for the GEM and \$66,000 for the two hybrid vehicles) based on a Federal cost share of 88.53% and City match of 11.47%. The purpose of the funding is for the reduction of emissions and air pollution.

The City requested quotes from three dealers for a GEM eS (short bed) and GEM eL (long bed). The dealers were requested to provide costs for some optional equipment (maintenance-free batteries, stake bed kit) and the cost of delivery to the City of Imperial.

The three dealers submitted their quotes as follows:

1. Crystal Chrysler (Cathedral City): eS model: \$9,440; eL model: \$11,140
2. Midway Jeep (San Diego): eS model: \$9,461.58; eL model: \$11,034.73
3. Glendora Dodge/Chrysler/Jeep: eS model: \$9,278.46; eL model: \$10,786.96

The quote submitted by Crystal Chrysler did not include sales tax and delivery to Imperial.

The quote submitted by Midway Jeep did include taxes but not the cost of delivery to Imperial.

The quote submitted by Glendora Dodge/Chrysler/Jeep included taxes and fees and delivery to Imperial.

Maintenance-free gel batteries would cost \$510 plus tax. Stake bed kit would cost \$310 plus tax.

The total budget amount for the GEM vehicle for CMAQ purposes is \$9,000 with 88.53% federal reimbursement (\$7,967.70) and City match of 11.47% (1,032.30); however, the low bid of \$9,278.46 is \$278.46 more than the CMAQ budget. Purchase of the maintenance-free batteries would add \$549.53 to the total cost. These two amounts will have to be borne by the City in addition to the local match amount.

The purpose of the CMAQ program is to reduce emissions. Since Federal Highway Administration is funding the program with transportation monies, payment of the City's portion of the cost may be drawn from transportation/streets funds, if Council so chooses. The program requires the City to make the purchase and obtain reimbursement in arrears.

Recommendation

Staff recommends that Council approve the Glendora quote for the GEM eS model in the amount of \$9,278.46 and the maintenance-free batteries at a cost of \$510 plus \$39.53 tax for a total of \$9,827.99, and authorize staff to proceed with the purchase of the vehicle and complete the required paperwork and documentation to be submitted to Caltrans.

GLENDORA



CHRYSLER

Jeep

ATTN:
JOEL HAMBY

QUOTE FOR 2009 GEM ES

GLENDORA DODGE CHRYSLER JEEP Sale Control V5.20

Wednesday January 28, 2009

** Working Deal **

FLEET SALES

Type: 3 Fleet Customer # 5633 Stock #GEM ES 09 Date: 01/28/2009

CashSalePrice \$	7585.00	Cash Deposit \$	0.00	Slsmn1 \$	353 MILLER,
FACTORY DESTINATION \$	895.00	Mnfg Rebate \$	0.00	Slsmn2 \$	
Document Fees \$	55.00	Pck1 0 days \$	0.00	Closer \$	
Taxable Smog \$	0.00	Pck2 0 days \$	0.00		
State Tax \$	661.46	TOTAL DOWN \$	0.00		
Luxury Tax \$	0.00				
VEHICLE TOTAL \$	9196.46	Trade1 Gross \$	0.00	Lender: 0 None	
		Payoff \$	0.00	Method: 1 Normal	
L A & H Type 0 \$	0.00	ACV \$	0.00	Term: 1	
Serv Contract \$	0.00	Trade2 Gross \$	0.00	Rate: 0.00% APR: 0.00x	
Vehc Insurance \$	0.00	Payoff \$	0.00		
DELIVERY CHG \$	75.00	ACV \$	0.00	1stPyntDate: 02/27/2009	
		TOTAL TRADE \$	0.00	Days to 1st Pynt: 30	
State DMV Fee *\$	0.00				
State Smog Fee \$	0.00	TOTAL SALE \$	9278.46		
State Tire Fee \$	7.00	TOTAL CREDIT \$	0.00	MONTHLY PYMT \$	9278.46
DMV R/S Number:		AMT FINANCED \$	9278.46	TOTAL PYMTS \$	9278.46

Customer: CITY OF IMPERIAL

Stock: Unknown

0/7585/7585

- Printing Screen -

ADDITIONAL OPTIONS:

MAINT-FREE GEL BATTERIES + \$510.00 (SIX 12-VOLT) / PLUS
 STAKEBACK KIT (INSTALLED) + \$310.00 / TAX/LIC
 ENTRY SCUFF GUARDS + 50.00

T. Miller
 DIRECT 909-451-0030

GLENDORA



Jeep

ATTN:
JOEL HAMBY

QUOTE FOR 2009 GEM EL

GLENDORA DODGE CHRYSLER JEEP Sale Control V5.20

Wednesday January 28, 2009

** Working Deal **

FLEET SALES

Type: 3 Fleet Customer # 5633 Stock #GEM EL 09 Date: 01/28/2009

CashSalePrice \$	8985.00	Cash Deposit \$	0.00	Slsmn1 #	353 MILLER,
FACTORY DESTINATION \$	895.00	Mnfg Rebate \$	0.00	Slsmn2 #	
Document Fees \$	55.00	Pck1 0 days \$	0.00	Closer #	
Taxable Smog \$	0.00	Pck2 0 days \$	0.00		
State Tax \$	769.96	TOTAL DOWN \$	0.00		
LUXURY Tax \$	0.00				
VEHICLE TOTAL \$	10704.96	Trade1 Gross \$	0.00	Lender: 0 None	
		Payoff \$	0.00	Method: 1 Normal	
L A & H Type 0 \$	0.00	ACV \$	0.00	Term: 1	
Serv Contract \$	0.00	Trade2 Gross \$	0.00	Rate: 0.00% APR: 0.00%	
Vehc Insurance \$	0.00	Payoff \$	0.00		
DELIVERY CHRG \$	75.00	ACV \$	0.00	1stPymtDate: 02/27/2009	
		TOTAL TRADE \$	0.00	Days to 1st Pymt: 30	
State DMV Fee *\$	0.00				
State Smog Fee \$	0.00	TOTAL SALE \$	10786.96		
State Tire Fee \$	7.00	TOTAL CREDIT \$	0.00	MNTHLY PYMT \$	10786.96
DMV R/S Number: _____		AMT FINANCED \$	10786.96	TOTAL PYMTS \$	10786.96

Customer: CITY OF IMPERIAL

Stock: Unknown

0/8985/8985

- Printing Screen -

ADDITIONAL OPTIONS:

MAINTENANCE-FREE GEL BATTERIES + \$510.00 (SIX 12-VOLT)

STAKE BACK KIT (INSTALLED) + \$310.00

ENTRY SCUFF GUARDS + \$50.00

PLUS
TAX, LIC

Bid For The City of Imperial

This is an official response to the RFB for 2009 GEM vehicles for The City of Imperial. This includes delivery to my dealership in Mission Valley, and as requested the City would be picking the vehicles up upon arrival. Once the bid is awarded, it will take approximately 4-6 weeks for the vehicle(s) to arrive. Our proposal is as follows:

- 1) (1) 2009 GEM eS, White with basic options \$8730.00 \$676.50 in tax, 55 document fee
- 2) (1) 2009 GEM eL, White with basic options \$10,190 789.73 in tax, 55 document fee

Total for eS would be \$9461.58 Total for eL would be \$11,034.73

Thank you for the opportunity, we look forward to EARNING your business.

Jeremy O'Brien
Fleet Director
Midway GEM
888-436-9366

Jeremy@midwayjeep.com
www.midwaygem.com

Thursday, January 15, 2009

Mr. Hamby;

Here is what we can do for you on the 2009 GEM

GEM eL

Base M.S.R.P. = \$10,195.00

Destination & Handling = \$945.00

StakeBack Kit = \$515.00

Maintenance-Free Gel Batteries = \$615.00

Total M.S.R.P. = \$12,270.00

Your price = \$ 11,470.00 plus tax which brings your total to \$12,467.94

GEM eL with out options

Base M.S.R.P. = \$10,195.00

Destination & Handling = \$945.00

Total M.S.R.P. = \$11,140

Your price = \$10,440.00 plus tax which brings your total to \$11,358.11

GEM eS

Base M.S.R.P. = \$8,495.00

Destination & Handling = \$945.00

StakeBack Kit = \$415.00

Maintenance-Free Gel Batteries = \$615.00

Total M.S.R.P. = \$10,470.00

Your price = \$9,870 plus tax which brings your total to \$10,743.94

GEM eS with out options

Base M.S.R.P. = \$8,495.00

Destination & Handling = \$945.00

Total M.S.R.P. = \$9,440.00

Your price = \$8,900 plus tax which brings your total to \$9,698.76

Bill Meltzer or Joe Slama

Crystal Chrysler

760-324-4557

760-835-7575 cell

760324-5869 fax